



Giovenco



Company Profile and Capabilities

**Knowing our client's needs
and delivering...**

Coatings ■ Insulation ■ Scaffolding

Company profile.....	3
Safety.....	4
Multi-disciplined Personnel.....	5
Business Improvement, Innovation and Technology	6
Multi-disciplined Provider	7
Integrated Maintenance Solutions	8
Scaffold and Access Solutions	9
Insulation	10
Coatings.....	11
Fire Proofing	12
Asbestos Removal	13
Contract Administration.....	14
Asset Management	15



Company Profile

A privately owned and operated family business

Since its inception over 50 years ago, the Giovenco group of companies comprising (Giovenco Industries Pty Ltd, Giovenco Industrial Services Pty Ltd and Global Insulation Contractors (NSW) Pty Ltd) has cemented itself within the industry as a multi-disciplined industrial services provider specialising in Coatings, Insulation and Scaffolding services.

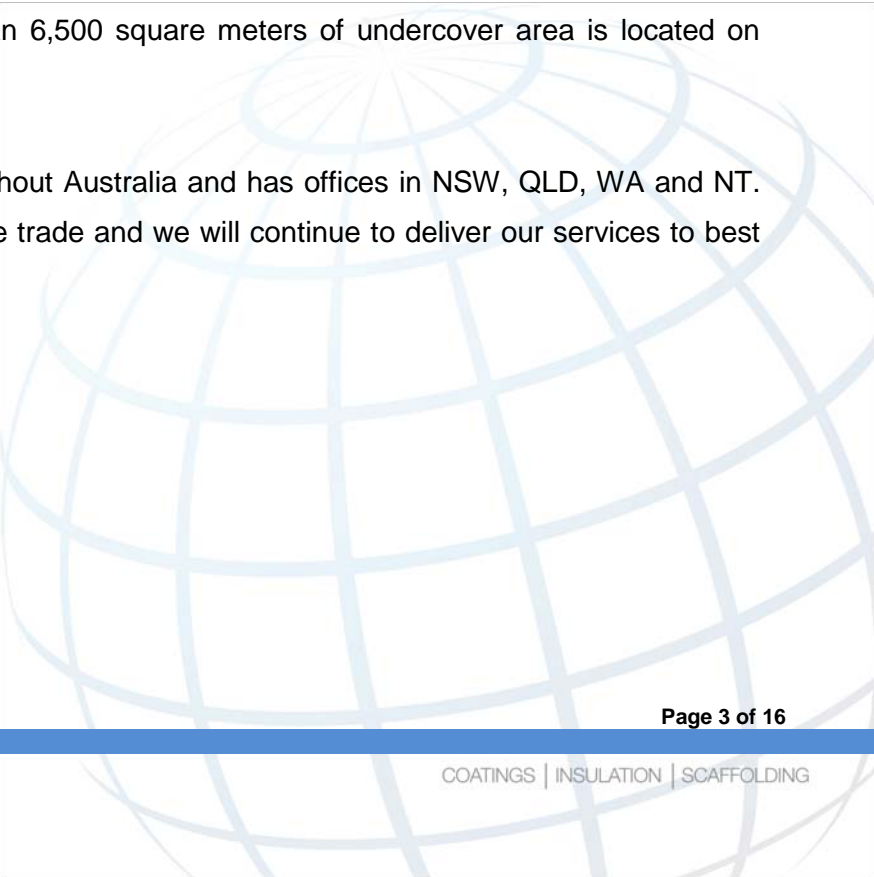
A family owned and operated business, its commitment to quality, innovation and its people has created a philosophy of “knowing the client’s needs and satisfying them” along with its “can do” attitude has made Giovenco a major participant within the Oil, Gas, Petrochemical, Infrastructure and Mining sectors.

Employing in excess of 410 personnel nationally, Giovenco believe its people are the core of its success as demonstrated through its core values of honesty, trust and family ideals.

Head Office for the group is situated in Ingleburn, NSW where a state of the art abrasive blasting, painting and sheet metal facility of more than 6,500 square meters of undercover area is located on 16,000 square meters of hardstand land.

The group has undertaken operations throughout Australia and has offices in NSW, QLD, WA and NT. We are committed to the industry in which we trade and we will continue to deliver our services to best practice standards well into the future.

Paul Giovenco
Managing Director and CEO



No Accidents, No Harm to People and No Damage to the Environment.

Everybody who works for Giovenco **ANYWHERE** is responsible getting HSE right.

Positive HSE performance is critical to the success of our business.

Our goals are very simply stated – **no accidents, no harm to people and no damage to the environment.**

We will continue to foster a culture of family involvement proactively within our operations, to ensure that our employees, workmates and clients go home safely at the end of the work day.

Safety is an important core value and we will:-

- Involve our employees in safety.
- Are accountable and responsible for safety.
- Work openly and honestly with our clients and the community to achieve safety excellence.
- Recognise those who contribute to health and safety performance.

Our business plans include measureable HSE targets and we are committed to meeting them.



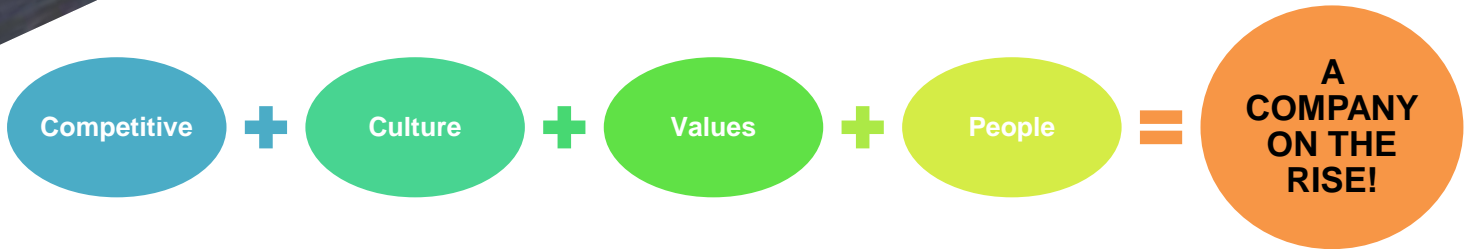
Paul Giovenco
Managing Director





Multi-Disciplined Personnel

Right people, right jobs



Whether your need is for maintenance, new construction or turnarounds/outages, our mission is to provide the safest and most innovative industrial services with our multi-disciplined personnel



Business Improvement, Innovation and Technology

Leading the way



Giovenco is striving to be a significant market leader in the Oil, Gas, Mining and Construction Industries.

To achieve this, we are continually focussed on business improvement; both internally and externally in conjunction with our clients.

This ensures the development of innovative and technological sound solutions which create a safer, productive and cost reductive environment for not only the company, but for our clients as well.

Business Improvement Programmes

Giovenco has a strong capability in delivering, reviewing, documenting and implementing cost reduction and business planning models to major clients.

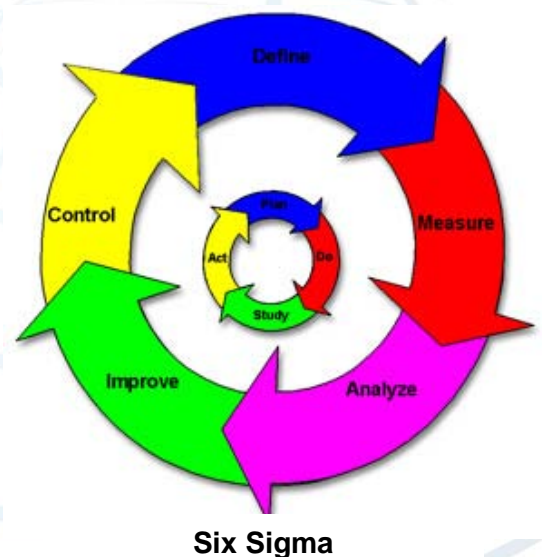
To achieve cost reductions, we are not an organisation that pays “lip service” to cost reduction.

Giovenco have members of its management team who have the training as well as the corporate support of Mindshop International and Ernest & Young to assist in the delivery of cost reduction and business improvement strategies within a professional business arena.

Members of Giovenco’s management team are accredited Mindshop International facilitators who are able to assist in business improvement strategies.

As a guide, some of the reduction tools utilised are:-

- Mindshop Waste Module (based on “The Toyota Way” by Jeffrey K. Liker)
- CEDAC – Cause and Effect
- FMEA – Failure Mode Effect Analysis
- Visual Management – A “lean” management model used for simple business improvement
- Six Sigma
- Force Field Analysis
- One Page Business Plans – for process improvement



Multi-disciplined Service Provider

One stop shop

Giovenco is a multi-disciplined service provider and our capabilities include:-

Industrial Coatings

- Abrasive blasting and painting.
- Mechanical preparation.
- High pressure water cleaning.
- Spray applied coatings.
- Brush/roller applied coatings.
- Internal pipe coating.
- Tank repairs.
- Fibreglassing.
- Fireproofing.
- Anti-corrosive tape wrapping.
- Tank lining.
- Concrete floor finishing.
- Anti-acid coatings.
- Catalyst loading.
- Industrial vacuuming.
- Paint touch-ups.

Access Solutions

- Kwikstage.
- Cuplock.
- Tube and fitting.
- Cantilevered scaffolds.
- Swing stage.
- Spur.
- CAD drawings.
- Double rope technique.
- Material hire.
- Rope access
- Rigging.
- Boom lifts.
- Layher system scaffolding.
- Working at heights training.

Industrial Insulation

- Hot thermal insulation.
- Cold insulation.
- Cryogenic.
- Acoustic.
- Fire proofing.
- Personal protection.
- Metal cladding.
- Boiler walls.
- Thermal conductivity calculation.
- Marine insulation.
- Asbestos removal.
- Lead abatement.
- Sheet metal work.

Trade Solutions

- Major capital, shutdowns & maintenance
- Project management.
- Procurement and inspection services.
- Cost reduction strategies.
- System design advice.
- Technical advice.
- Engineering design.
- Access design.





Integrated Maintenance Solutions

Proactive leadership

Giovenco is one of the industry's leading privately owned and operated multi-disciplined service contractors.

We have extensive experience in what is known as fabric maintenance capability delivered by our experienced management team and crews.

Fabric Maintenance Capability

- Scaffolding
- Scaffold material
- Painting
- Insulation
- Rope access
- Asbestos removal
- Fire proofing
- Sheet metal fabrication



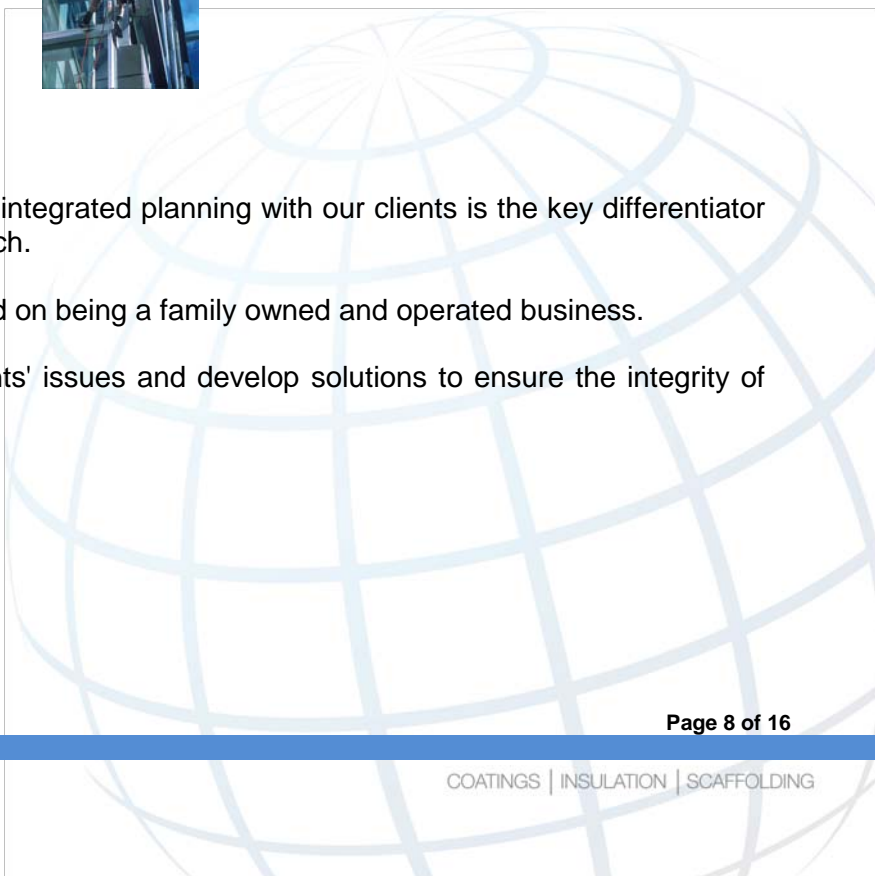
Our Approach



Proactive leadership, integrated planning with our clients is the key differentiator in Giovenco's approach.

Our business is based on being a family owned and operated business.

We manage our clients' issues and develop solutions to ensure the integrity of our client's assets.





Scaffold & Access Solutions

Managed services

We provide a range of specialised access solutions as part of an integrated Maintenance or Project basis. Our team provides clients with a full project managed service with management leadership, joint planning, engineering, inspection, maintenance and execution. Giovenco delivers effective scaffold and access solutions to our clients to assist in the reduction of cost, down time and man hours whilst providing strategies and innovation in design, technique, material and labour hire.

RECENT PROJECTS/CONTRACTS

Organisation:	Caltex Limited (Kurnell NSW Oil Refinery)
Overview:	Undertake all scaffolding maintenance for site on a term contract arrangement (shutdowns, general maintenance and projects).
Organisation:	Rio Tinto (Alcan Alumina Refinery Gove Northern Territory)
Overview:	Carried out all scaffolding and insulation works for the G3 expansion (shutdown and project work).
Organisation:	Shell Limited (Clyde NSW Oil Refinery)
Overview:	Undertake scaffolding maintenance for major shutdowns and projects.

ACCESS SOLUTIONS

Height Safety Solutions:	Innovative height access and safety techniques.
Scaffolds, Platforms	Solutions for every type of situation.
Rope Access Maintenance:	Provision of skilled technicians to assist in all types of asset maintenance, repair and/or replacement. Personnel are also able to provide inspection and NDT capabilities.
Falls Prevention Systems and Netting Solutions:	The facilitation and management of permanent engineered working at heights roof and structural systems. Alternative solutions also include the provision of temporary fall restraint systems which can be utilized for those “one off” jobs.
100% Falls Prevention:	The peace of mind in knowing that 100% falls prevention can be obtained through a variety of restraint system solutions for every occasion.
Falls Prevention Training:	Provision of customized Working at Heights training solutions for teams that have to work at heights.





Industrial Insulation

Specialists in the field

Through commitment to quality, safety and service Giovenco has earned a reputation as a leader in the industrial insulation industry. Our team's experience encompasses all realms of industrial applications including boilers, precipitators, steam, process and utility piping, tanks, and equipment of all types.

Giovenco's trained and experienced crews are experts in high and low temperature applications and are specially skilled in sheet metal fabrication.

We specialise in:-

- Cryogenic and thermal control
- Fire protection applications
- Acoustic applications (noise reduction)
- High temperature and low temperature insulation
- Removable blanket insulation (custom designed for easy access to equipment)
- Personal protection guarding and valve covers
- High quality insulation and cladding material



Our services include:

- Insulation energy audit assessments (reducing client energy costs)
- Sheet metal fabrication of exhausts, ducts and specialised systems
- Identification and repair of corrosive conditions under insulation
- Maintenance repairs and servicing
- Major and minor project services



RECENT PROJECTS/CONTRACTS

Organisation:	Orica Nitric Acid Plant (Gladstone, Queensland)
Overview:	Commissioned (2005/2006) to carry out all of the insulation on the Nitric Acid plant in Gladstone.
Organisation:	Rio Tinto (Alcan Alumina Refinery Gove Northern Territory)
Overview:	Carried out all scaffolding and insulation works for the G3 expansion (shutdown and project work).
Organisation:	Tarong North Boiler Project (Tarong, Queensland)
Overview:	carried out the complete scaffolding, lagging and sheet metal work to this 450MW Boiler for Barclay Mowlem and IHI Australia

Coatings

Strategically positioned facilities

Giovenco has a state of the art abrasive blasting and painting facility in NSW of more than 6,500 square meters of undercover area located on 15,000 square meters of hardstand land. In addition, the establishment of an off-site coatings facility in Western Australia will assist in our service capability.

Giovenco has extensive experience in the delivery of major protective coating projects and maintenance contracts.

RECENT PROJECTS/CONTRACTS

Client:	Gold Coast Desalination Project
Site:	Tugun Queensland
Overview:	Ongoing supply of management, labour, equipment and materials for the application for specialised coatings to concrete.

Client:	Caltex Lytton Refinery DHTU 2 Project
Site:	Queensland
Overview:	Ongoing supply of management, labour, material and equipment for the application of Chartek fire proofing to the structural steel modules.



AREAS OF EXPERTISE

- Abrasive blasting and painting
- Mechanical preparation
- High pressure water cleaning
- Spray applied coatings
- Brush/roller applied coatings
- Internal pipe coating
- Tank repairs
- Fireproofing
- Anti corrosive tape wrapping
- Tank lining
- Concrete floor finishing
- Anti acid coatings
- Industrial vacuuming
- Paint touch ups





Fire Proofing

Effective protection

Giovenco is an industry leader in the provision of fire proofing systems; and intumescent epoxy materials have been recognised as the best means of saving lives and limiting damage when hydrocarbon fires hit offshore platforms and where there is a high potential of fire risk.

In recent years, land-based refineries and petrochemical plants have addressed the potential of hydrocarbon jet and pool fires. However, safety cases and management systems no matter how sophisticated; cannot prevent fires.

The most effective fire proofing system against hydrocarbon fires are epoxy intumescent materials; the premier product, specified and used worldwide, is International Coatings Limited's Chartek®.

Intumescent materials are thin coatings (5-15mm) that, when exposed to fire, form thick char preventing heat transfer. These materials provide protection against hydrocarbon pool and jet fires, and retain their fire performance throughout the life of an application, subject to material characteristics, surface preparation and correct application; some also inhibit corrosion.

The relative ease of application and their durability far outweigh any cost advantages of other systems. Many hydrocarbon fires are preceded by or lead to a blast.

EXPERIENCE

Giovenco is a major contractor for the supply and installation of the following fire proofing materials:-

- Chartek
- Thermolag
- Mandolite
- Fendolite



PROJECTS

MOGAS Project Shell Refinery (Clyde NSW and Geelong VIC)

Giovenco together with Newcastle based engineering company A.J. Mayr carried out the off-site module work for these refineries in 2005 for Shell's fuel improvement projects. Work included all of the off-site abrasive blasting painting, Chartek fireproofing and insulation for the modules.

Kurnell Clean Fuels Project

Giovenco undertook this project with Parsons Shedden Uhde, United KG, and Caltex from May 2005 to April 2006. Our work scopes included the total painting, on-site Chartek fireproofing, insulation and scaffold material hire for the project.

Asbestos Removal

Licensed, insured and safe removal



Giovenco is an accredited asbestos removal contractor experienced in the identification and removal of asbestos material from a variety of client site locations. We are a long term contract provider leading the way in modern asbestos removal and re-insulation techniques, ensuring high standards in quality and safety at all times.

We have performed asbestos abatement programs at a wide range of facilities including:-

- Manufacturing and processing plants
- Large scale industrial operations
- Tank farms
- Petrochemical refineries
- Maintenance refineries

ASBESTOS SERVICES

Giovenco has a proven track record in the successful delivery of asbestos projects, for both offshore and onshore environments. Our extensive capability includes:-

- Decommissioning
- Asbestos removal
- Asbestos Project Management
- Training and Education
- Destruct works
- Asbestos management
- Supervision

All asbestos works are carried out by Giovenco in accordance with the NOHSC Codes of Practices. Our highly experienced asbestos removal teams work either as part of our integrated services approach, or in conjunction with client and third party contractor personnel. We can also provide an asset management survey for the identification of asbestos materials within workplaces.

ASBESTOS REMOVAL



As part of our insulation team we specialise in the removal of asbestos containing materials from hazardous environments. Our removal teams are a part of our current maintenance teams or are brought in specifically for client's project requirements.

Contract Administration

Continuous improvement



Giovenco understands that one of the key factors to a successful contractual partnership is via the utilisation of a computerised management system. As such, Giovenco has developed the Contract Administration System (CAS).

One of the unique benefits of the CAS system is its ability to communicate, interact and transfer information to other major client contract management systems

Our in house system can be utilised to assist in the delivery of customer service disciplines whilst providing an avenue of challenge and continuous improvement in relation to cost, time and analytical opportunities to review true costs.

FIT FOR PURPOSE

Cost management	To capture, review and monitor the costs and specific project and service costs in order to achieve lowest cost outcomes.
E.H. & S. performance	To achieve zero injuries and environmental accidents.
Waste management	To reduce waste in all forms at all levels within the organisation.
Value adding/external expertise	To proactively utilise available expertise to identify and deliver opportunities for improvement for business performance.
Risk management	To identify, define and manage perceived risk exposures.
Customer satisfaction	To rate all aspects of performance, service and delivery.
Resource productivity	To continuously measure and improve productivity.
Product quality	Products and services (deliverables) meet agreed scopes and specifications.
Continuous improvement	To ensure a system is in place to audit for continuous improvement.
Teamwork	To achieve better results than could be achieved by working apart in a non-team based way.
Schedule performance/planning	To deliver projects and services on or before agreed schedules.
Business plan	To formally align activities to agreed business plans.
People management	To ensure the management of people resource fostering safety, commitment and results.
Management depth/competency	To ensure management teams have the competence to deliver objectives, principles and ethos.
Business processes	To promote efficient and effective business processes to deliver agreed outcomes.
Corporate alignment	To endorse application and understanding of corporate goals, visions, values, policies and alignment interfaces.
Risk/reward structure	To implement commercial drivers to encourage the delivery of continuous improvement performance.
Commercial process, procurement and payments	To ensure systems and processes are in place and aligned.

Asset Management

Life cycle analysis of assets

As a multi-disciplined industrial services provider within the Oil, Gas, Petrochemical, Infrastructure and Mining sectors, Giovenco has the capability, knowledge and experience to provide long term asset management solutions.

This process involves analysing asset performance and essential lifecycle, which assist clients to:-

- Reduce maintenance costs
- Increase plant availability
- Create timely procurement practices
- Enhance asset life
- Improve operating efficiency
- Establish a platform of client competence

*Asset management;
reduce costs, increase
efficiencies and plan
for the future.*

Assisting clients with the management, evaluation and life extension of their assets is done in consultation and through the mechanisms of audits and inspections.

We set out service level agreements for our clients to use for their contractor supply agreements and monitor contractor performance targets.

We identify what are the key fundamentals to maintain the life of an asset based on the service life of the client's site assets.





Giovenco



Achieving beyond expectation.

We have your industrial contracting needs covered.

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